

**LNCS/LNAI/LNBI –  
Terms for Bulk Purchases of  
Conference Proceedings**



Springer LNCS offers its conference and workshop proceedings as

- printed books
- USB sticks
- E-content licenses (navigable electronic content)
- Online access to the content on SpringerLink (for a period of 4 weeks)

By default, LNCS proceedings are produced as printed books. USBs (containing the electronic content of the respective printed proceedings) or navigable electronic content are only produced for conferences/symposia/workshops if organizers or volume editors have explicitly requested this; the same applies for 4-week access to the content on SpringerLink.

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► If you require any **USBs, navigable electronic content, or temporary free access to the content on SpringerLink** kindly make sure that we are informed when you upload the electronic manuscript to our server.

## **1. Prices for Bulk Purchases of Conference Proceedings**

### **1.1. Prices for Books**

Volume editors or conference organizers may buy copies of their proceedings at preferential rates (which reflect a discount of at least 50% off the list price). Prices depend on the number of pages and the number of copies purchased. Please see the table below for details.

All prices shown in this document are net prices in Euro.

The page ranges referred to are total page counts incl. all front- and back-matter pages.

Books					Net List Prices (for regular sales)
# Pages	Number of Copies Purchased				
	1-99	100-199	200-299	≥ 300	
140-199	19,00	16,00	14,00	13,00	42,00
200-299	23,00	20,00	18,00	16,00	50,00
300-399	27,00	24,00	22,00	19,00	58,00
400-499	31,00	28,00	25,00	22,00	66,00
500-599	35,00	32,00	28,00	25,00	74,00
600-699	39,00	35,00	31,00	28,00	82,00
700-799	42,00	38,00	34,00	31,00	90,00
800-900	45,00	41,00	37,00	33,00	98,00

► Please note that we can accommodate no more than a **maximum of 900 pages** (incl. front- and backmatter) in one LNCS/LNAI/LNBI volume.

## 1.2 Prices for USBs

We can also provide, for distribution at conferences and workshops, USB proceedings delivered as separate items.

These will be structured as follows:

The screenshot shows a web browser window displaying the LNCS/LNAI/LNBI website for the book "Intelligent Virtual Agents" (LNCS/LNAI 8108). The page includes the following information:

- Editors:** Ruth Aylett, Brigitte Krenn, Catherine Pelachaud, and Hiroshi Shimodaira (Eds.).
- Title:** Intelligent Virtual Agents
- Event:** 13th International Conference, IVA 2013, Edinburgh, UK, August 29-31, 2013. Proceedings.
- ISBN:** LNAI 8108
- Links:** Ordering Information, BibTeX
- Table of Contents:**
  - Title Pages in PDF
  - Preface in PDF
  - Organization in PDF
  - Table of Contents in PDF
- Cognitive Models:**
  - Using a Parameterized Memory Model to Modulate NPC AI** by Weizi (Philip) Li, Tim Balint, and Jan M. Allbeck. LNAI 8108, p. 1 ff. [Abstract](#) | [Full article in PDF](#) | [BibTeX](#)
  - DyBaNeM: Bayesian Episodic Memory Framework for Intelligent Virtual Agents** by Rudolf Kadlec and Cyril Brom. LNAI 8108, p. 15 ff. [Abstract](#) | [Full article in PDF](#) | [BibTeX](#)
  - Self-organizing Cognitive Models for Virtual Agents** by Yan Kang and Ah-Hwee Tan. LNAI 8108, p. 29 ff. [Abstract](#) | [Full article in PDF](#) | [BibTeX](#)

The prices of USBs depend on the total number of text pages needed in the printed books as follows:

	<b>USBs</b>		
	<b>Number of Copies Purchased</b>		
	<b>50-99</b>	<b>100-199</b>	<b>≥ 200</b>
<b># Pages</b>			
up to 400	23,00	20,00	18,00
401-800	27,00	23,00	20,00
801-1200	31,00	27,00	23,00
1201-2000	35,00	31,00	27,00
2001-2800	39,00	35,00	31,00
2801-3600	43,00	39,00	35,00
3601-4000	47,00	43,00	39,00

USBs are only offered if at least 50 USBs are purchased.

Please note that there are no discounts applied to USB prices.

### **1.3 Navigable Electronic Content (e-content licences)**

In case you would like to produce your own USB sticks or CD-ROMs for distribution to the conference participants, you have the option of purchasing the navigable electronic content only. The net prices per item are as follows:

	<b>Navigable Electronic Content</b>		
<b># of Items Purchased</b>	<b>50-99</b>	<b>100-199</b>	<b>≥ 200</b>
<b># Pages</b>			
up to 400	15,00	12,00	10,00
401-800	19,00	15,00	12,00
801-1200	23,00	19,00	15,00
1201-2000	27,00	23,00	19,00
2001-2800	31,00	27,00	23,00
2801-3600	35,00	31,00	27,00
3601-4000	39,00	35,00	31,00

Navigable electronic content is only offered if at least 50 licenses are purchased.

### **1.4 Prices for Multiple-Volume Book Sets**

If the total number of pages in a proceedings volume exceeds 900 pages, then the content has to be split across two or more print volumes by the volume editors. Respecting natural break points, we aim to distribute pages equally among the volumes of a set.

The prices for print proceedings published in more than one LNCS volume are calculated by adding the individual bulk prices for the volumes needed. There are, however, additional discounts applied to the prices of the print proceedings sets:

# Volumes in Set	Discount on Bulk Prices	Multiple Volume Discount Factor
2	20%	0,80
3	30%	0,70
4	35%	0,65
5	40%	0,60

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### 2.1 Free Online Access

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### 2.3 Bulk Calculator

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If you would like to access the demo version, kindly contact [ocs\\_support@springer.com](mailto:ocs_support@springer.com).

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If you need a shipping quote, then please send an email to [lncs@springer.com](mailto:lncs@springer.com), giving the delivery address as well as the number of pages (roughly) your proceedings will have and the number of copies you will require.

Post-conference proceedings, whose delivery is not tied to a schedule, can be sent from our warehouse directly to the recipients. The shipping costs are passed on to you. If you are interested in this option, kindly write to [lncs@springer.com](mailto:lncs@springer.com). You will be sent an Excel sheet to be completed with the names and addresses of the recipients. We require one single invoicing address for the books and the delivery costs.

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If you anticipate that a proforma invoice or any other special paperwork will be necessary for the dispatch of the books, then please let us know well in advance.

The above terms might be subject to change.

Heidelberg, December 2016